



**Nestlé** Good food, Good life

# 2021 operating segments restated

## **New geographic Zones' organization – evolution to a five-Zone management structure.**

On October 13, 2021, Nestlé announced its decision to create new geographic Zones, as of January 1, 2022. The new architecture is strengthening the company's market-led approach and furthering Nestlé's ability to win in a rapidly changing environment. The new structure also underscores the company's deep commitment to succeeding in all parts of the world, including its two top markets North America and Greater China.

The company is now organized into **five Zones**, as follows:

- Zone North America (NA);
- Zone Europe (EUR);
- Zone Asia, Oceania and Africa (AOA);
- Zone Latin America (LATAM); and
- Zone Greater China (GC)

In addition to the above geographic Zones, Group's operating segments are completed with the two existing **Globally Managed Businesses** (Nespresso and Nestlé Health Science) and **Other businesses**.

Consequently, to enable a relevant comparability in 2022, Nestlé is re-publishing the 2021 set of its financial results by operating segment as follows:

- 2021 three-month sales (Appendix 1)
- 2021 half-year figures (Appendix 2)
- 2021 nine-month sales (Appendix 3)
- 2021 full-year figures (Appendix 4)

In addition, the Organic Sales Growth (Real Internal Growth and Pricing) by operating segment is re-published for the same periods (Appendix 5).

Nestlé Investor Relations

## Three-month sales: January – March 2021

**By operating segment**

In millions of CHF	January-March 2021 restated *
	Sales
Zone NA	5 887
Zone EUR	4 535
Zone AOA	4 497
Zone LATAM	2 357
Zone GC	1 265
Nespresso	1 571
Nestlé Health Science	930
Other businesses <sup>(a)</sup>	47
<b>Total</b>	<b>21 089</b>

**By operating segment**

In millions of CHF	January-March 2021 as originally published
	Sales
Zone EMENA	5 203
Zone AMS	8 244
Zone AOA	5 094
Nespresso	1 571
Nestlé Health Science	930
Other businesses <sup>(a)</sup>	47
<b>Total</b>	<b>21 089</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.

Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

**By product**

In millions of CHF	January-March 2021 **
	Sales
Powdered and Liquid Beverages	5 771
Water	1 389
Milk products and Ice cream	2 598
Nutrition and Health Science	2 995
Prepared dishes and cooking aids	3 016
Confectionery	1 700
PetCare	3 620
<b>Total</b>	<b>21 089</b>

**By product**

In millions of CHF	January-March 2021 as originally published
	Sales
Powdered and Liquid Beverages	5 771
Water	1 389
Milk products and Ice cream	2 598
Nutrition and Health Science	2 995
Prepared dishes and cooking aids	3 016
Confectionery	1 700
PetCare	3 620
<b>Total</b>	<b>21 089</b>

\*\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

## 3. Analyses by segment for the period ended June 30, 2021

## 3.1 Operating segments

## Revenue and results

In millions of CHF

January-June 2021  
restated \*

	Sales <sup>(a)</sup>	Underlying Trading operating profit <sup>(b)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(c)</sup>	of which impairment of property, plant and equipment	of which restructuring costs	Depreciation and amortisation
Zone NA	11 364	2 104	2 007	(97)	(9)	(4)	(324)
Zone EUR	9 022	1 686	1 705	19	(16)	(30)	(399)
Zone AOA	8 878	2 162	2 146	(16)	(6)	(4)	(294)
Zone LATAM	4 798	1 008	951	(57)	(14)	(1)	(158)
Zone GC	2 524	352	352	—	—	(1)	(92)
Nespresso	3 158	822	811	(11)	(1)	(8)	(152)
Nestlé Health Science	1 914	258	256	(2)	—	(1)	(92)
Other businesses <sup>(d)</sup>	97	7	(75)	(82)	(8)	(1)	(20)
Unallocated items <sup>(e)</sup>	—	(1 148)	(1 166)	(18)	6	(12)	(140)
<b>Total</b>	<b>41 755</b>	<b>7 251</b>	<b>6 987</b>	<b>(264)</b>	<b>(48)</b>	<b>(62)</b>	<b>(1 671)</b>

In millions of CHF

January-June 2021  
as originally published

	Sales <sup>(a)</sup>	Underlying Trading operating profit <sup>(b)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(c)</sup>	of which impairment of property, plant and equipment	of which restructuring costs	Depreciation and amortisation
Zone EMENA	10 214	1 918	1 933	15	(19)	(31)	(438)
Zone AMS	16 162	3 112	2 958	(154)	(23)	(5)	(482)
Zone AOA	10 210	2 282	2 270	(12)	(3)	(4)	(347)
Nespresso	3 158	822	811	(11)	(1)	(8)	(152)
Nestlé Health Science	1 914	258	256	(2)	—	(1)	(92)
Other businesses <sup>(d)</sup>	97	7	(75)	(82)	(8)	(1)	(20)
Unallocated items <sup>(e)</sup>	—	(1 148)	(1 166)	(18)	6	(12)	(140)
<b>Total</b>	<b>41 755</b>	<b>7 251</b>	<b>6 987</b>	<b>(264)</b>	<b>(48)</b>	<b>(62)</b>	<b>(1 671)</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022. Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Inter-segment sales are not significant.

(b) Trading operating profit before Net other trading income/(expenses).

(c) Included in Trading operating profit.

(d) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

(e) Mainly corporate expenses as well as research and development costs.

## 3. Analyses by segment for the period ended June 30, 2021 (continued)

## 3.1 Operating segments (continued)

## Other information

In millions of CHF

January-June 2021  
restated \*

	Impairment of goodwill and non-commercialized intangible assets <sup>(c)</sup>	Impairment of intangible assets <sup>(d)</sup>
Zone NA	—	(22)
Zone EUR	—	(21)
Zone AOA	—	—
Zone LATAM	—	(13)
Zone GC	—	—
Nespresso	—	—
Nestlé Health Science	—	—
Other businesses <sup>(a)</sup>	—	(73)
Unallocated items <sup>(b)</sup>	—	—
<b>Total</b>	<b>—</b>	<b>(129)</b>

In millions of CHF

January-June 2021  
as originally published

	Impairment of goodwill and non-commercialized intangible assets <sup>(c)</sup>	Impairment of intangible assets <sup>(d)</sup>
Zone EMENA	—	(21)
Zone AMS	—	(35)
Zone AOA	—	—
Nespresso	—	—
Nestlé Health Science	—	—
Other businesses <sup>(a)</sup>	—	(73)
Unallocated items <sup>(b)</sup>	—	—
<b>Total</b>	<b>—</b>	<b>(129)</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.  
Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

(b) Mainly corporate and research and development assets.

(c) Included in Operating profit.

(d) Included in Trading operating profit.

## 3. Analyses by segment for the period ended June 30, 2021 (continued)

## 3.2 Products

## Revenue and results

In millions of CHF

January-June 2021 \*

	Sales	Underlying Trading operating profit <sup>(a)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(b)</sup>	of which impairment of property, plant and equipment	of which restructuring costs
Powdered and Liquid Beverages	11 648	2 905	2 767	(138)	(24)	(14)
Water	2 291	204	143	(61)	(6)	—
Milk products and Ice cream	5 205	1 309	1 290	(19)	—	—
Nutrition and Health Science	6 060	1 079	1 068	(11)	1	(7)
Prepared dishes and cooking aids	5 919	962	997	35	(3)	(3)
Confectionery	3 229	372	317	(55)	(14)	(34)
PetCare	7 403	1 568	1 571	3	(8)	8
Unallocated items <sup>(c)</sup>	—	(1 148)	(1 166)	(18)	6	(12)
<b>Total</b>	<b>41 755</b>	<b>7 251</b>	<b>6 987</b>	<b>(264)</b>	<b>(48)</b>	<b>(62)</b>

In millions of CHF

January-June 2021  
as originally published

	Sales	Underlying Trading operating profit <sup>(a)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(b)</sup>	of which impairment of property, plant and equipment	of which restructuring costs
Powdered and Liquid Beverages	11 648	2 905	2 767	(138)	(24)	(14)
Water	2 291	204	143	(61)	(6)	—
Milk products and Ice cream	5 205	1 309	1 290	(19)	—	—
Nutrition and Health Science	6 060	1 079	1 068	(11)	1	(7)
Prepared dishes and cooking aids	5 919	962	997	35	(3)	(3)
Confectionery	3 229	372	317	(55)	(14)	(34)
PetCare	7 403	1 568	1 571	3	(8)	8
Unallocated items <sup>(c)</sup>	—	(1 148)	(1 166)	(18)	6	(12)
<b>Total</b>	<b>41 755</b>	<b>7 251</b>	<b>6 987</b>	<b>(264)</b>	<b>(48)</b>	<b>(62)</b>

\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

(a) Trading operating profit before Net other trading income/(expenses).

(b) Included in Trading operating profit.

(c) Mainly corporate expenses as well as research and development costs.

## 3. Analyses by segment for the period ended June 30, 2021 (continued)

## 3.2 Products (continued)

## Other information

In millions of CHF

January-June 2021 \*

	Impairment of goodwill and non-commercialized intangible assets <sup>(b)</sup>	Impairment of intangible assets <sup>(c)</sup>
Powdered and Liquid Beverages	—	(112)
Water	—	—
Milk products and Ice cream	—	(8)
Nutrition and Health Science	—	—
Prepared dishes and cooking aids	—	(3)
Confectionery	—	(6)
PetCare	—	—
Unallocated items <sup>(a)</sup>	—	—
<b>Total</b>	<b>—</b>	<b>(129)</b>

In millions of CHF

January-June 2021  
as originally published

	Impairment of goodwill and non-commercialized intangible assets <sup>(b)</sup>	Impairment of intangible assets <sup>(c)</sup>
Powdered and Liquid Beverages	—	(112)
Water	—	—
Milk products and Ice cream	—	(8)
Nutrition and Health Science	—	—
Prepared dishes and cooking aids	—	(3)
Confectionery	—	(6)
PetCare	—	—
Unallocated items <sup>(a)</sup>	—	—
<b>Total</b>	<b>—</b>	<b>(129)</b>

\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

(a) Mainly corporate and research and development assets.

(b) Included in Operating profit.

(c) Included in Trading operating profit.

## Nine-month sales: January – September 2021

### By operating segment

In millions of CHF

January-September 2021  
restated \*

	Sales
Zone NA	17 173
Zone EUR	13 736
Zone AOA	13 343
Zone LATAM	7 416
Zone GC	3 585
Nespresso	4 654
Nestlé Health Science	3 237
Other businesses <sup>(a)</sup>	150
<b>Total</b>	<b>63 294</b>

### By operating segment

In millions of CHF

January-September 2021  
as originally published

	Sales
Zone EMENA	15 492
Zone AMS	24 589
Zone AOA	15 172
Nespresso	4 654
Nestlé Health Science	3 237
Other businesses <sup>(a)</sup>	150
<b>Total</b>	<b>63 294</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.

Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

### By product

In millions of CHF

January-September 2021  
\*\*

	Sales
Powdered and Liquid Beverages	17 499
Water	3 230
Milk products and Ice cream	7 837
Nutrition and Health Science	9 363
Prepared dishes and cooking aids	8 873
Confectionery	5 132
PetCare	11 360
<b>Total</b>	<b>63 294</b>

### By product

In millions of CHF

January-September 2021  
as originally published

	Sales
Powdered and Liquid Beverages	17 499
Water	3 230
Milk products and Ice cream	7 837
Nutrition and Health Science	9 363
Prepared dishes and cooking aids	8 873
Confectionery	5 132
PetCare	11 360
<b>Total</b>	<b>63 294</b>

\*\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

## 3. Analyses by segment for the year ended December 31, 2021

## 3.1 Operating segments

## Revenue and results

In millions of CHF

January-December 2021  
restated \*

	Sales <sup>(a)</sup>	Underlying Trading operating profit <sup>(b)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(c)</sup>	of which impairment of property, plant and equipment	of which restructuring costs	Depreciation and amortisation
Zone NA	23 693	4 804	4 548	(256)	(81)	(59)	(667)
Zone EUR	18 794	3 439	3 316	(123)	(31)	(134)	(824)
Zone AOA	17 894	4 288	3 399	(889)	(11)	(46)	(593)
Zone LATAM	10 086	2 208	2 053	(155)	(31)	(10)	(324)
Zone GC	5 175	700	(466)	(1 166)	(129)	(12)	(188)
Nespresso	6 418	1 475	1 456	(19)	1	(12)	(302)
Nestlé Health Science	4 822	654	628	(26)	—	(16)	(241)
Other businesses <sup>(d)</sup>	206	(32)	(121)	(89)	(16)	—	(36)
Unallocated items <sup>(e)</sup>	—	(2 417)	(2 654)	(237)	(46)	(22)	(265)
<b>Total</b>	<b>87 088</b>	<b>15 119</b>	<b>12 159</b>	<b>(2 960)</b>	<b>(344)</b>	<b>(311)</b>	<b>(3 440)</b>

In millions of CHF

January-December 2021  
as originally published

	Sales <sup>(a)</sup>	Underlying Trading operating profit <sup>(b)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(c)</sup>	of which impairment of property, plant and equipment	of which restructuring costs	Depreciation and amortisation
Zone EMENA	21 128	3 903	3 772	(131)	(33)	(135)	(901)
Zone AMS	33 779	7 012	6 601	(411)	(112)	(69)	(991)
Zone AOA	20 735	4 524	2 477	(2 047)	(138)	(57)	(704)
Nespresso	6 418	1 475	1 456	(19)	1	(12)	(302)
Nestlé Health Science	4 822	654	628	(26)	—	(16)	(241)
Other businesses <sup>(d)</sup>	206	(32)	(121)	(89)	(16)	—	(36)
Unallocated items <sup>(e)</sup>	—	(2 417)	(2 654)	(237)	(46)	(22)	(265)
<b>Total</b>	<b>87 088</b>	<b>15 119</b>	<b>12 159</b>	<b>(2 960)</b>	<b>(344)</b>	<b>(311)</b>	<b>(3 440)</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022. Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Inter-segment sales are not significant.

(b) Trading operating profit before Net other trading income/(expenses).

(c) Included in Trading operating profit.

(d) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

(e) Refer to the Segment reporting accounting policies above for the definition of unallocated items.



## 3. Analyses by segment for the year ended December 31, 2021 (continued)

## 3.1 Operating segments (continued)

## Invested capital and other information

In millions of CHF

January-December 2021  
restated \*

	Invested capital	Goodwill and intangible assets	Impairment of goodwill and non-commercialized intangible assets (c)	Impairment of intangible assets (d)	Capital additions
Zone NA	6 945	20 392	—	(22)	2 319
Zone EUR	7 637	5 016	—	(21)	1 475
Zone AOA	4 569	8 306	—	(793)	866
Zone LATAM	4 128	1 886	—	(13)	687
Zone GC	476	1 865	(353)	(827)	261
Nespresso	1 039	606	—	—	445
Nestlé Health Science	1 889	14 439	(168)	—	6 594
Other businesses (a)	(1 047)	103	—	(73)	38
Unallocated items (b) and inter-segment eliminations	1 532	622	—	—	292
<b>Total</b>	<b>27 168</b>	<b>53 235</b>	<b>(521)</b>	<b>(1 749)</b>	<b>12 977</b>

In millions of CHF

January-December 2021  
as originally published

	Invested capital	Goodwill and intangible assets	Impairment of goodwill and non-commercialized intangible assets (c)	Impairment of intangible assets (d)	Capital additions
Zone EMENA	8 550	5 414	—	(21)	1 537
Zone AMS	11 073	22 278	—	(35)	3 006
Zone AOA	4 132	9 773	(353)	(1 620)	1 065
Nespresso	1 039	606	—	—	445
Nestlé Health Science	1 889	14 439	(168)	—	6 594
Other businesses (a)	(1 047)	103	—	(73)	38
Unallocated items (b) and inter-segment eliminations	1 532	622	—	—	292
<b>Total</b>	<b>27 168</b>	<b>53 235</b>	<b>(521)</b>	<b>(1 749)</b>	<b>12 977</b>

\* 2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.  
Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.

(a) Composed of businesses not under the direct control of the Zones or GMBs and Group procurement activities.

(b) Refer to the Segment reporting accounting policies above for the definition of unallocated items.

(c) Included in Operating profit.

(d) Included in Trading operating profit.

## 3. Analyses by segment for the year ended December 31, 2021 (continued)

## 3.2 Products

## Revenue and results

In millions of CHF

January-December 2021 \*

	Sales	Underlying Trading operating profit <sup>(a)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(b)</sup>	of which impairment of property, plant and equipment	of which restructuring costs
Powdered and Liquid Beverages	23 975	5 631	5 406	(225)	(46)	(60)
Water	4 040	364	257	(107)	(8)	(57)
Milk products and Ice cream	10 700	2 707	2 642	(65)	—	(20)
Nutrition and Health Science	13 157	2 307	243	(2 064)	(134)	(54)
Prepared dishes and cooking aids	12 146	2 040	1 931	(109)	(78)	(43)
Confectionery	7 514	1 205	1 093	(112)	(22)	(45)
PetCare	15 556	3 282	3 241	(41)	(10)	(10)
Unallocated items <sup>(c)</sup>	—	(2 417)	(2 654)	(237)	(46)	(22)
<b>Total</b>	<b>87 088</b>	<b>15 119</b>	<b>12 159</b>	<b>(2 960)</b>	<b>(344)</b>	<b>(311)</b>

In millions of CHF

January-December 2021  
as originally published

	Sales	Underlying Trading operating profit <sup>(a)</sup>	Trading operating profit	Net other trading income/(expenses) <sup>(b)</sup>	of which impairment of property, plant and equipment	of which restructuring costs
Powdered and Liquid Beverages	23 975	5 631	5 406	(225)	(46)	(60)
Water	4 040	364	257	(107)	(8)	(57)
Milk products and Ice cream	10 700	2 707	2 642	(65)	—	(20)
Nutrition and Health Science	13 157	2 307	243	(2 064)	(134)	(54)
Prepared dishes and cooking aids	12 146	2 040	1 931	(109)	(78)	(43)
Confectionery	7 514	1 205	1 093	(112)	(22)	(45)
PetCare	15 556	3 282	3 241	(41)	(10)	(10)
Unallocated items <sup>(c)</sup>	—	(2 417)	(2 654)	(237)	(46)	(22)
<b>Total</b>	<b>87 088</b>	<b>15 119</b>	<b>12 159</b>	<b>(2 960)</b>	<b>(344)</b>	<b>(311)</b>

\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

(a) Trading operating profit before Net other trading income/(expenses).

(b) Included in Trading operating profit.

(c) Refer to the Segment reporting accounting policies above for the definition of unallocated items.

## 3. Analyses by segment for the year ended December 31, 2021 (continued)

## 3.2 Products (continued)

## Invested capital and other information

In millions of CHF

January-December 2021 \*

	Invested capital	Goodwill and intangible assets	Impairment of goodwill and non-commercialized intangible assets <sup>(b)</sup>	Impairment of intangible assets <sup>(c)</sup>
Powdered and Liquid Beverages	5 549	7 174	—	(116)
Water	1 745	1 156	—	—
Milk products and Ice cream	2 526	904	—	(8)
Nutrition and Health Science	5 122	24 035	(521)	(1 616)
Prepared dishes and cooking aids	2 665	6 325	—	(3)
Confectionery	2 540	753	—	(6)
PetCare	5 714	9 690	—	—
Unallocated items <sup>(a)</sup> and intra-group eliminations	1 623	1 929	—	—
<b>Total</b>	<b>27 484</b>	<b>51 966</b>	<b>(521)</b>	<b>(1 749)</b>

In millions of CHF

January-December 2021

as originally published

	Invested capital	Goodwill and intangible assets	Impairment of goodwill and non-commercialized intangible assets <sup>(b)</sup>	Impairment of intangible assets <sup>(c)</sup>
Powdered and Liquid Beverages	5 549	7 174	—	(116)
Water	1 745	1 156	—	—
Milk products and Ice cream	2 526	904	—	(8)
Nutrition and Health Science	5 122	24 035	(521)	(1 616)
Prepared dishes and cooking aids	2 665	6 325	—	(3)
Confectionery	2 540	753	—	(6)
PetCare	5 714	9 690	—	—
Unallocated items <sup>(a)</sup> and intra-group eliminations	1 623	1 929	—	—
<b>Total</b>	<b>27 484</b>	<b>51 966</b>	<b>(521)</b>	<b>(1 749)</b>

\* The new Zones' organization as of January 1, 2022 had no impact on the information by product.

(a) Refer to the Segment reporting accounting policies above for the definition of unallocated items.

(b) Included in Operating profit.

(c) Included in Trading operating profit.

## 2021 RIG and OG by operating segment

### 2021 Three-month sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.4 %	3.0%	4.1%	3.9%	9.6%	26.0%	16.3%	9.4%	-11.1%
Pricing	1.2%	0.8%	0.5%	0.6%	6.4%	-0.2%	0.8%	0.1%	0.3%
Organic growth	7.7%	3.8%	4.7%	4.4%	16.0%	25.8%	17.1%	9.5%	-10.8%

### 2021 Half-year sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.8 %	4.0%	8.0%	3.7%	8.6%	11.7%	13.8%	13.6%	18.4%
Pricing	1.3%	0.7%	0.6%	0.6%	6.5%	0.5%	0.8%	0.0%	-0.4%
Organic growth	8.1%	4.7%	8.6%	4.3%	15.1%	12.2%	14.6%	13.6%	18.0%

### 2021 Nine-month sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	6.0 %	4.2%	7.4%	3.6%	7.7%	2.6%	10.4%	14.1%	25.5%
Pricing	1.6%	2.0%	0.7%	0.6%	6.2%	-0.7%	0.6%	0.1%	2.9%
Organic growth	7.6%	6.2%	8.1%	4.3%	13.9%	1.8%	11.0%	14.3%	28.5%

### 2021 Full-year sales overview by operating segment

	Total Group	Zone NA	Zone EUR	Zone AOA	Zone LATAM	Zone GC	Nespresso	Nestlé Health Science	Other Businesses
Real internal growth (RIG)	5.5 %	4.1%	7.0%	3.6%	6.3%	0.8%	8.2%	13.4%	25.1%
Pricing	2.0%	2.7%	1.2%	1.0%	6.2%	0.2%	0.6%	0.1%	1.2%
Organic growth	7.5%	6.8%	8.2%	4.6%	12.5%	1.0%	8.8%	13.5%	26.3%

2021 figures restated following the creation of Zone North America (NA) and Zone Greater China (GC) as of January 1, 2022.

Zone AOA includes Middle East and North Africa (MENA) previously included in Zone EMENA.